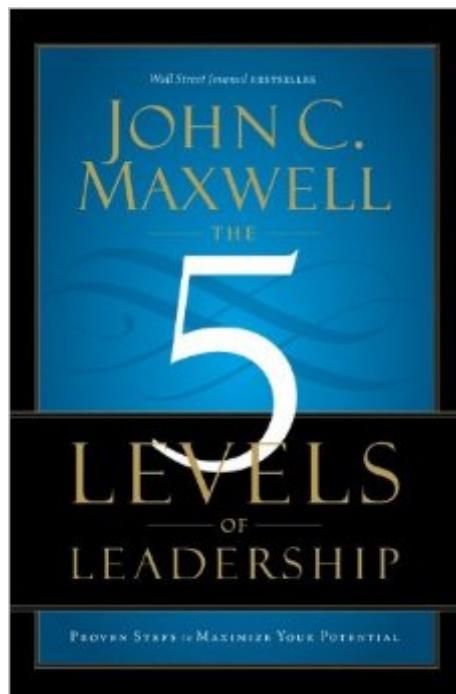


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# The 5 Levels Of Leadership: Proven Steps To Maximize Your Potential



## **Synopsis**

#1 New York Times bestselling author John C. Maxwell explains how true leadership works and makes it accessible to everyone. Leadership does not come from your title. In fact, being named to a position is only the first and lowest of the five levels every effective leader achieves. To become more than a boss people are required to follow, you must master the ability to inspire and build a team that produces not only results, but also future leaders. The 5 Levels of Leadership are: 1. Position-People follow because they have to. 2. Permission-People follow because they want to. 3. Production-People follow because of what you have done for the organization. 4. People Development-People follow because of what you have done for them personally. 5. Pinnacle-People follow because of who you are and what you represent. By combining the advice contained in these pages with work and a willingness to learn, anyone can rise to a higher and more effective level of leadership and thus make a greater impact.

## **Book Information**

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## **Customer Reviews**

I will start by saying this is a wonderful leadership book! I have read a lot of Maxwell and sometimes I get the sense he is recycling information. Well, for this book he had been saving up. The content was mostly new material laid out in a simple way. I found Maxwell's theory about there being five leadership levels quite solid and he does a great job of explaining them. That being said, I do have quite a few critiques of the book. Though I will list these concerns below, I still recommend the book to every leader. If you know Maxwell at all, you know he has not shortage of confidence. As is usual, that comes across in this writing but can at times seem arrogant. He has almost nothing good to say

about levels 1 and 2 (position and relationship), perhaps because he sees himself so far removed from those levels. This could be deflating to new leaders who will naturally start at level one. Maxwell can make it sound as though you're insignificant until you reach the upper levels of leadership. Then, once he gets into describing the upper levels of leadership, he has almost nothing bad to say about them. This is obviously where Maxwell sees himself as he shares most of his stories in these last sections of the book, so he may look past the negatives to these levels. The outline of the book is to explain a level of leadership, discuss the benefits to that level, list the negatives of that level, and then talk about how to reach the next level. With the upper levels I felt he was shorting on the negatives, only coming up with a few weak possible downsides to the levels he feels are most important. Perhaps to match the flow of the book he lists a few weaknesses but they are mostly hypothetical for levels 3 and 4.

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